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Copy.

Oslo, Jan. 7 - 1932.

Dear Mr. Bieder,

Your letter Dec. 29th.

Neither you nor anybody else seem to be able to do anything for our company under the present circumstances. The Australian Sale did not come off, and Irving says the reason is that all the necessary patents have not been taken there. Schlytter disagrees, saying the Buning is sufficient. In any case it is too late now. Kielland (confidentially) is very annoyed and says "the sooner we stop spending money the better. If we can keep Mr. Bieder going by means of the royalties we receive, I consider this a good solution, but to spend more seems to me impossible". I am very sorry, but I think you agree that neither the amount of work nor our present finances justify that we contract debts. We are not sure to get more instalment money from Vitacream (but I think we shall get the royalty). I therefore find myself obliged to say that dated from the 15th Febr. we can only pay you Fr. 300.- a month - if you will go on on such conditions, still with one month's préavis. Of course if you can get some other work beside, you are free to take it. I am sorry to have to ask you to accept this as I appreciate you very much and know what you are worth, but circumstances are imperative.

The Government has asked me to go to Paris to negotiate with the French Government in view of a new commercial arrangement, so I shall probably leave in three weeks time to go to Lucerne to talk over details with you.

Please try to get in the royalty from Hochdorf (Fr. 460.10). This would bring our cash balance up to frcs. 2080.- We could then pay the rest to Mr. Meyer. Your Febr. salary, if you agree to stay, will be $700/2 + 300/2 = \text{Fr. } 500.-$ If our cash and royalties do not suffice then, I'll have to furnish the difference out of my pocket. I'll also have to arrange with Impôts Genève 871.25 end of April.

Please send me out of the dossier "brevets" copies of my correspondence with Berlin showing that I have warned them to take out necessary patents. If there are many letters of interest, send me the originals to save work.

I have not copied this letter please send me a copy.

With kindest regards,

Yours sincerely
sig. Eivind Blehr

P.S. I suppose Hochdorf is to pay my trip to Berne in order to attend to the meeting. You can claim 50 frcs. and deduct from my note for the home journey. If they also pay "jeton de presence" please cash it also. You could phone Meyer and ask him about it.